



# THE KVTC BIOMASS CHALLENGE

*To mark the company's 25-year anniversary KVTC will launch the KVTC Biomass Challenge in partnership with the Private Forestry Programme*

Majority of households in Tanzania depend on firewood and charcoal for their energy needs and with a growing population this is resulting in ever increasing pressure on Tanzania's forests.

KVTC operates a forest plantation and sawmill in the Ulanga District (Morogoro) and supplies roundlogs to an additional four sawmills in the area. All sawmills are generating significant amounts of unutilized by-products from their milling operations and none of the mills has been able to find commercially viable use for its sawmill residues.

KVTC believes that finding solutions to sawmill residues can offer some solution to Tanzania's energy needs and assist in reducing deforestation whilst at the same time offer economic opportunities for the company to monetize its waste products. More here: <http://kvtc-tz.com/news/>



## KVTC BIOMASS CHALLENGE

CALL FOR:  
ENTREPRENEURS,  
BUSINESSES, NGO'S, CBO'S,  
ETC

AWARD FOR BEST  
BUSINESS PLAN  
(judged against environmental and  
commercial criteria)

ONE PRIZE:  
75,000,000 TZS  
6 MONTH FREE SUPPLY OF  
BIOMASS

ENQUIRIES:  
[KVTC@KVTC-TZ.COM](mailto:KVTC@KVTC-TZ.COM)  
[INFO@PANDAMITI.OR.TZ](mailto:INFO@PANDAMITI.OR.TZ)

### KILOMBERO VALLEY TEAK

PO Box 12452  
DsM, Tanzania  
[www.kvtc-tz.com/](http://www.kvtc-tz.com/)

PFP  
(Private Forestry Programme)  
PO Box 2244  
Iringa, Tanzania  
[www.privateforestry.or.tz/en/](http://www.privateforestry.or.tz/en/)

<b>The Challenge</b>	KVTC and PFP invite entrepreneurs, individuals, private companies, SMEs, CBOs, NGOs and social enterprises with links to Tanzania or East Africa to submit a business plan that describes a commercial venture utilizing sawmill residues (sideboards, offcuts, shavings and sawdust) to be used to address the energy needs in Tanzania and that will positively contribute to fighting climate change and reduce deforestation.
<b>Criteria to qualify for submission</b>	<ul style="list-style-type: none"> <li>) Registered business or organization</li> <li>) Proven track record of executing start-up ventures</li> <li>) Experience in execution of social or environmental ventures</li> </ul>
<b>Judging Criteria for Business Plan</b>	<ul style="list-style-type: none"> <li>) Technical viability</li> <li>) Commercial viability</li> <li>) Social and Environmental Impact</li> <li>) Commercial attractiveness to KVTC</li> <li>) Scalability</li> </ul>
<b>Timeline</b>	<ul style="list-style-type: none"> <li>) Dec '17      Announcement of the Challenge</li> <li>) Jan-Mar '18    Interested parties can request technical info and visit KVTC</li> <li>) Apr '18      Submission of Business Plan</li> <li>) Jun '18      Announcement of Award</li> </ul> <p>Submissions (via email) will be accepted up to 30th of April 2018 and will need to be in English language and describe in detail the technical, commercial and financial aspects of the venture. More details on the format of the submission can be found here: <a href="http://kvtc-tz.com/news/">http://kvtc-tz.com/news/</a></p>
<b>Vetting and Judging Process</b>	The panel responsible for vetting the business plans will consist of executives of KVTC and PFP supported by experts in the field of forestry, energy and business.
<b>The Award</b>	<p>The winning business plan, to be determined through an open and robust vetting and judging process by a panel consisting of KVTC and PFP executives will receive a cash prize of TZS 75,000,000.</p> <p>The cash prize can only be used for capitalization of the projects/solutions and in addition KVTC offers a 6-month supply of free biomass from its sawmill. After the initial period of six months the biomass is to be procured on commercial terms (as described in the business plan).</p> <p>The winning solutions will have access to KVTC's network of investors and/or be exposed to financing opportunities, both within and outside the country, for scaling up their solutions.</p>
<b>More Info</b>	<a href="http://kvtc-tz.com/news/">http://kvtc-tz.com/news/</a> & <a href="http://www.privateforestry.or.tz/en/">www.privateforestry.or.tz/en/</a>